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EDUCATION

- 1980-1985 HARVARD UNIVERSITY
GRADUATE SCHOOL OF BUSINESS ADMINISTRATION
Boston, Massachusetts
Doctorate in Business Administration.
Field of Specialization: Organizational Behaviour.
Thesis: "Charismatic Leadership in Business".
Awarded Division of Research Thesis Fellowship
1982-85.
- 1975-1977 UNIVERSITY OF VIRGINIA
DARDEN SCHOOL OF BUSINESS ADMINISTRATION
Charlottesville, Virginia
Masters in Business Administration degree in June 1977. Elected
Chairman, The Business Forum. Member, Opportunity Consultants.
- 1970-1974 DARTMOUTH COLLEGE
Hanover, New Hampshire
Bachelor of Arts degree cum laude in June 1974. Honors major in
Anthropology. Rufus Choate Scholar. Elected to numerous class
offices.

TEACHING EXPERIENCE - Executive, Graduate, and Undergraduate

- 1999- LONDON BUSINESS SCHOOL
London, United Kingdom
Professor of Organizational Behaviour

- 1999 - UNIVERSITY OF SOUTHERN CALIFORNIA
CENTER FOR EFFECTIVE ORGANIZATIONS
Los Angeles, California
Senior Research Scientist
- 1995 - 1999 UNIVERSITY OF SOUTHERN CALIFORNIA
SCHOOL OF BUSINESS
Los Angeles, California
Professor of Management in Organizational Behaviour.
- 1985 - 1995 MCGILL UNIVERSITY
FACULTY OF MANAGEMENT
Montreal, Quebec
Professor of Management in Organizational Behaviour (1995).
Associate Professor (1990-1995) (tenured in 1990).
Assistant Professor (1985-1990).
- 1992 - 1993 HARVARD UNIVERSITY
Graduate School of Business Administration
Boston, Massachusetts
Visiting Associate Professor of Management in Organizational
Behaviour
- 1991 - 1992 INSEAD (European Institute of Business Administration)
Fontainebleau, France
Visiting Associate Professor of Management in Organizational
Behaviour
- 1981-1983 HARVARD UNIVERSITY
GRADUATE SCHOOL OF BUSINESS ADMINISTRATION
Boston, Massachusetts
Course Development: "Managerial Action & Corporate Culture"
(Masters Program).
- 1982 NORTHEASTERN UNIVERSITY
Boston, Massachusetts
Instructor in Organizational Behaviour.
- 1979-1980 GEORGETOWN UNIVERSITY
Washington, D.C.
Adjunct Professor of Business Administration in Marketing.

WORK EXPERIENCE

- 1982-1985 **HARBRIDGE HOUSE**
Boston, Massachusetts
Associate Consultant. Provided consulting services and developed management education programs for Fortune 500 corporations in the areas of organizational change and the development of managerial skills.
- 1977-1980 **SOLAREX CORPORATION**
Rockville, Maryland
Manager, International Marketing. Established international marketing program for world's leading manufacturer of photovoltaic power systems. Developed overseas network of distributors (40) and co-organized European joint-venture companies (6) to market and manufacture company products. International sales increased twentyfold to \$10.5 million during my tenure.
- 1974-1975 **ATTORNEY GENERAL'S OFFICE**
Raleigh, North Carolina
Assistant to the Director. Researched and evaluated consumer issues. Department speaker on consumer affairs.

RESEARCH AND PUBLICATIONS

BOOKS

- Conger, J. A., Lawler, E. E., and Finegold, D. High performance corporate boards: A research-based analysis (working title) in preparation.
- Conger, J. A. and Benjamin, B. (1999). Building leaders: How successful companies develop the next generation. San Francisco: Jossey-Bass.
- Conger, J. A., Spreitzer, G., and Lawler, E. E. (Eds.) (1999). The leader's change handbook (translated into Spanish). San Francisco: Jossey-Bass.
- Conger, J. A. and Kanungo, R. N. (1998). Charismatic leadership in organizations. Thousand Oaks, CA: Sage Publishers.
- Conger, J. A. (1998). A new model for management in the age of persuasion (translated into Dutch). New York: Simon & Schuster.

- Conger, J.A. (Ed.) (1994). Spirit at work. San Francisco: Jossey-Bass.
- Conger, J.A. (1992). Learning to lead (translated into Chinese). San Francisco: Jossey-Bass.
- Conger, J.A. (1989). The charismatic leader (translated into French, Hindu, Indonesian, Japanese, Portuguese and Spanish.). San Francisco: Jossey-Bass.
- Conger, J.A. and Kanungo, R. N. (Eds.) (1988). Charismatic leadership: The elusive factor in organizational effectiveness. San Francisco: Jossey-Bass.

REFEERED JOURNAL ARTICLES

Conger, J. A., Kanungo, R. N., & Menon, S. T. (2000). Charismatic leadership and follower effects. Journal of Organizational Behavior, 21: 747-767.

Conger, J. A. (1999). Charismatic and transformational leadership: An insider's perspective on these developing streams of research. The Leadership Quarterly, 10(2): 145-179.

Conger, J. A. & Hunt, J. (1999). Charismatic and transformational leadership: Where have we been, where should we go?, The Leadership Quarterly.

Conger, J. A., Lawler, E. E., Finegold, D, & Benson, G. "CEO Appraisals: A Critique", Business & The Contemporary World, forthcoming 1999.

Conger, J. A., (1998) "Education for Leaders: Current Practices, New Directions", The Journal of Management Systems, 10(2): 81-90.

Conger, J. A., Finegold, D., & Lawler, E. E., (1998) "CEO Appraisals: Holding Corporate Leadership Accountable", Organizational Dynamics, 27(1): 6-20.

Conger, J. A., Finegold, D., Lawler, E. E., (1998) "Evaluating Individual Directors", Boards & Directors, 22, 2, 51-55.

Conger, J. A., (1998) "Qualitative Research as the Cornerstone Methodology for Understanding Leadership", Leadership Quarterly, 9, 1, 107-121.

Conger, J. A. (1998) "The Necessary Art of Persuasion: The Language of Leadership is Misunderstood, Underutilized - and More Essential than Ever". Harvard Business Review, May-June, 76, 3, 84-97.

Reprinted in the Harvard Business Review Series on Managing People (1999), Boston, MA, 227-256.

- Conger, J. A., Finegold, D., and Lawler, E. E., (1998) "Appraising Boardroom Performance", Harvard Business Review, Jan.-Feb., 136-148.
- Conger, J. A. & Xin, K. (1998) "The Changing Face of Executive Education", Strategic Human Resource Development Review, 1, 19-36.
- Conger, J. A., (1998) "How 'Gen X' Managers Manage", Business and Strategy, vol. 10, 21-31.
- Conger, J. A., Kanungo, R. N. and Menon, S. T., (1997) "Measuring Charisma: Dimensionality and Criterion Related Validity of the Conger-Kanungo Scale of Charismatic Leadership." Canadian Journal of Administrative Sciences, 14, 3, 1, 290-302.
- Conger, J. A., (1996) "Can We Really Train Leadership?", Strategy and Business, no. 2, Winter, pp. 52-65. Reprinted in Woods, J. A. & Cortada, J. W. (Eds.). The ASTD Training and Performance Yearbook. New York: McGraw-Hill, 1997.
- Conger, J. A., (1995) "Moved by the Spirit: Leadership and Spirituality in the Workplace", Organizational Development Practitioner Journal, Vol. 27, No.1, November, 46-51.
- Conger, J.A. and Kanungo, R.N., (1994) "Charismatic Leadership in Organizations: Perceived Behavioural Attributes and Their Measurement", Journal of Organizational Behaviour, Vol. 15, 1-14.
- Conger, J.A., (1993) "Max Weber's Conceptualization of Charismatic Authority: Its Influence on Organizational Research", Leadership Quarterly, Vol. 4, No. 3/4, 277-288.
- Conger, J.A., (1993) "Training Leaders for the Twenty-First Century", Human Resources Management Review, Vol 3, No. 3, Fall, 203-218.
- Conger, J.A., (1993) "Personal Growth Training: Snake-Oil or Pathway to Leadership?", Organizational Dynamics, Summer, 19-30.
- Kanungo, R.N. and Conger, J.A., (1993) "Promoting Altruism as a Corporate Goal", The Academy of Management Executive, Vol. 7, No. 3, Summer, 37-48.
- Conger, J.A., (1993) "The Brave New World of Leadership Training", Organizational Dynamics, Vol. 21, No. 3, Winter, 46-58.
- Kanungo, R.N. and Conger, J.A., (1992) "Charisma: Exploring New Dimensions of Leadership Behaviour", Psychology and Developing Societies, Vol. 4, No. 1, 21-38.

Conger, J.A. and Kanungo, R.N., (1992) "Perceived Behavioural Attributes of Charismatic Leadership", Canadian Journal of Behavioral Science, Vol. 24, No. 1, 1-17.

Conger, J.A., (1991) "Inspiring Others: The Language of Leadership", Academy of Management Executive, Vol. 5, No. 1, February, 31-45.

Conger, J.A., (1990) "The Dark Side of Leadership", Organizational Dynamics, Fall, Vol. 19, No. 2, 44-55.

Reprinted in Vecchio, R. P. (Ed.) (1998) Leadership. Notre Dame, IN: University of Notre Dame Press, 215-232.

Reprinted in Sonnenfeld, J. (Ed.) (1995) The International Library of Management. Hampshire, UK: Dartmouth.

Reprinted in Gordon, J.R. (1993) A Diagnostic Approach to Organizational Behaviour. Allyn and Bacon.

Kanungo, R. N. and Conger, J.A. (1990) "Dimensions of Executive Charisma", Vikalpa, India.

Conger, J.A., (1989) "Leadership: The Art of Empowering Others", Academy of Management Executive, Vol. 3, No. 1, February.

Reprinted in Sonnenfeld, J. (1995) The International Library of Management. Hampshire, UK: Dartmouth.

Reprinted in Whetten, D. and Cameron, K. (1995) Developing Management Skills. London: Harper-Collins.

Reprinted in Gordon, J.R. (1993) A Diagnostic Approach to Organizational Behaviour. Allyn and Bacon.

Conger, J.A. and Kanungo, R.N., (1988) "The Empowerment Process: Integrating Theory and Practice", Academy of Management Review, July/August, Vol. 13, No. 3, 471-482.

Reprinted in DuBrin, J.A. and Ireland, R.D. (1993) Management and Organization. Cincinnati: South-Western Publishing.

Conger, J.A. and Kanungo, R.N., (1987) "Towards a Behavioural Theory of Charismatic Leadership". Academy of Management Review, Vol. 12, No. 4, Oct./Nov.

Reprinted in Sonnenfeld, J. (Ed.) (1995) The International Library of Management. Hampshire, UK: Dartmouth.

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BOOK CHAPTERS AND PROCEEDINGS

Conger, J.A. “Motivating Performance: Empowerment” in Locke, E. (Ed.) The Blackwell Handbook of Organizational Behaviour Handbook: Identifying the Principles. Oxford: Blackwell Publishers, forthcoming 2000.

Conger, J.A. & Courey, B. “Putting Action Learning to Work: The Imasco Program” in Best Practices in Leadership Series, Human Resources Development Press, forthcoming 1999.

Conger, J.A. “Effective Change Starts at the Top” in Beer, M. & Nitin, N. (Eds.) Breaking the Code of Change. Boston: Harvard Business School Press, forthcoming 1999.

Conger, J. A., Spreitzer, G., & Lawler, E. E. (1998) “Take-Away Lessons: What We Know and Where We Need to Go” in Conger, J. A., Spreitzer, G., & Lawler, E.E. (Eds.) The Leader’s Change Handbook. San Francisco: Jossey-Bass, 334-366.

Conger, J. A., Spreitzer, G., & Lawler, E. E. (1998) “The Challenges of Effective Change Leadership” in Conger, J. A., Speitzer, G., & Lawler, E.E. (Eds.) The Leader’s Change Handbook. San Francisco: Jossey-Bass, 1998, xxxi-xlvi.

Conger, J. A., (1998) “The Folly of Knowing an Elephant by Its Tail: Why the Leadership Field Needs Multiple Levels of Analysis” in Dansereau, F. and F. Yammarino (Eds.) Leadership: The Multiple Level Approaches. Greenwich, CT: JAI Press, 77-84.

Conger, J. A. , (1998) “Leadership” in Dorf, R. and Hare, S. (Eds.), The Handbook of Technology Management. Davis, CA: CRC Press, 793-797

Conger, J. A., Kanungo, R. N., and Menon, S. T., (1998) “Effects of Charismatic Leadership on Subordinate Values.” Proceedings, International Society for the Study of Work and Organizational Values.

Conger, J. A. and Xin, K., (1998) “Executive Education: A Lever for Organizational Change” in Galbraith, J. R., Mohrman, S. A. and Lawler, E. E. (Eds.), Tomorrow’s Organization. San Francisco: Jossey-Bass, 264-285.

- Lawler, E. E., Finegold, D. L. and Conger, J. A., (1998) "Corporate Boards: Organizational Effectiveness Begins at the Top" in Galbraith, J. R., Mohrman, S. A. and Lawler, E. E. (Eds.), Tomorrow's Organization. San Francisco: Jossey-Bass, 23-50.
- Conger, J. A. (1996) "Changing of the Guard: How Generational Shifts will Transform Organizational Life" in Hesselbein, F., Beckhardt, R., and Goldsmith, M. (Eds.), The Organization of the Future. San Francisco, Jossey-Bass, 17-24.
- Kanungo, R.N. and Conger, J.A., (1995) "Modal Orientations in Leadership Research and Their Implications for Developing Countries" in Kanungo, R.N. and Saunders, D.M. (Eds.), Employee Management in Developing Countries. Greenwich, CT: JAI Press, 155-170.
- Conger, J.A., (1995) "Creativity and Visionary Leadership" in Cameron, M.F. and Gioia, D.A. (Eds.), Creativity in Organizations. Newbury Park, CA: Sage Press, 53-59.
- Conger, J.A., (1994) "Leadership" in Collins, E. and Devanna, M.A. (Eds.), The Portable MBA. New York: Wiley, 388-412.
- Conger, J.A., (1994) "The Search for Community" in Conger, J.A. (Ed.), Spirit at Work. San Francisco, Jossey-Bass, 1-18.
- Conger, J.A., (1994) "Reuniting Spirit and Work", in Conger, J.A. (Ed.), Spirit at Work. San Francisco, Jossey-Bass, 199-213.
- Conger, J.A., (1992) "Leaders: Born or Bred?" in Hogg, C. (Ed.), Frontiers of Leadership. London: Basil Blackwell, 361-369.
- Conger, J.A., (1991) "A Model of the Empowerment Process in Organizational Settings". Proceedings, Eastern Academy of Management, Hartford.
- Kanungo, R.N. and Conger, J.A., (1990) "The Quest for Altruism" in Srivastva, S. (Ed.) Executive Appreciation. San Francisco: Jossey Bass.
- Conger, J.A. and Kanungo, R.N., (1988) "Charismatic Leadership: Problems and Prospects", in Conger, J.A. and Kanungo, R.N. (Eds.), Charismatic Leadership: The Elusive Factor in Organizational Effectiveness. San Francisco: Jossey Bass, 1-11.
- Conger, J.A., (1988) "Theoretical Foundations of Charismatic Leadership", in Conger, J.A. and Kanungo, R.N. (Eds.), Charismatic Leadership: The Elusive Factor in Organizational Effectiveness. San Francisco: Jossey-Bass, 12-39.

Conger, J.A. and Kanungo, R.N., (1988) "Behavioural Dimensions of Charismatic Leadership", in Conger J.A. and Kanungo, R.N. (Eds), Charismatic Leadership: The Elusive Factor in Organizational Effectiveness. San Francisco: Jossey-Bass, 78-97.

Conger, J.A. and Kanungo, R.N., (1988) "Training Charismatic Leadership: A Risky and Critical Task", in Conger, J.A. and Kanungo, R.N. (Eds.), Charismatic Leadership: The Elusive Factor in Organizational Effectiveness. San Francisco: Jossey-Bass, 309-323.

Conger, J.A. and Kanungo, R.N., (1988) "Patterns and Trends in Studying Charismatic Leadership," in Conger, J.A. and Kanungo, R.N. (Eds.), Charismatic Leadership: The Elusive Factor in Organizational Effectiveness. San Francisco: Jossey-Bass, 324-336.

Conger, J.A. and Kotter, J.P., (1987) "General Managers", in Lorsch, J. (Ed.), The Handbook of Organizational Behaviour. Englewood Cliffs, N.J.: Prentice-Hall.

OTHER PUBLICATIONS

Conger, J.A. (1999) "The New Age of Persuasion", Leader to Leader, 12, Spring 37-44.

Conger, J.A. (1999) "The Art of Persuasion", Health Forum Journal, vol. 42, no. 1, January/February, 17-23.

Conger, J.A. (1998) "Learner-leaders", People Management, 12, October.

Conger, J.A. & Xin, K. (1998) "Tendencias en Educacion y Desarrollo Ejecutivo", Asuntos, 41-60.

Conger, J. A., (1998) "A Code for Culture: The Language of Leadership", Leading Ideas, vol. 3, no. 1, Indianapolis: Trustee Leadership Development.

Conger, J. A., Finegold, D. and Lawler, E. E., (1998) "Best Practices for CEO Performance Evaluations", Korn/Ferry International, Los Angeles.

Conger, J. A., Finegold, D. and Lawler, E. E., (1998) "Best Practices for Appraising Board Member Performance", Korn/Ferry International, Los Angeles.

Lawler, E., Finegold, D., and Conger, J. A., (1997) "Twenty 'Best Practices' to Improve Board Performance", Korn/Ferry International, Los Angeles.

Conger, J. A., (1996) "Too Many Managers, Too Few Leaders", In View.

Conger, J.A., (1995) "A Consumer's Guide to Leadership Training", Ways, Toronto, Vol. 5, April, 20-24.

Conger, J.A., (1992) "Baby-boomer CEO's: A New Breed Enters the Executive Suite", The Ray Report, Houston, Fall, 1-4.

Conger, J.A. (1990) "Empowering Others: Gaining the Leadership Edge" Bell Journal, Vol. 13, No. 2, Summer, 16-27.

Author of nine articles and papers on market strategies for photovoltaic power systems. Co-author of two volume book for U.S. Department of Energy on markets and market strategies for photovoltaics.

CONFERENCE PAPERS/PRESENTATIONS

Conger, J.A. and Benjamin, B. "Lessons from an Educational Intervention Designed to Facilitate Strategic Repositioning and Leadership Development: The Case of a Professional Services Firm", Academy of Management Meetings, Chicago, August 1999.

Conger, J.A. "Leadership and Generation X", International Consortium for Executive Development Research, Los Angeles, May 1999.

Conger, J.A. "Learning the Skill of Case Teaching", Western Academy of Management Meetings, Los Angeles, March 1999.

Conger, J. A. "From Theory to Practice: The Challenge of Developing Leaders", Leaders/Scholars Association annual meeting, Center for the Advanced Study of Leadership, University of Maryland, November, 1998.

Conger, J. A., Kanungo, R. N., and Menon, S. T. "Charismatic Leadership and Follower Outcome Effects". Academy of Management Annual Meeting, San Diego, August 1998.

Finegold, D. Lawler, E. E., and Conger, J. A., "Inside the Black Box: The Factors that Contribute to Effective Corporate Boards". Academy of Management Annual Meeting, San Diego, August 1998.

Conger, J. A., Kanungo, R. N., and Menon, S. T., "Effects of Charismatic Leadership on Subordinate Values." International Society for the Study of Work and Organizational Values, 1998.

Conger, J. A., "The Language of Leadership". The Leadership Development Conference. San Francisco, CA, June 1998.

- Conger, J. A., "How Organizations Are Training their Next Generation of Leaders".
The Leadership Development Conference. San Francisco, CA, June, 1997.**
- Conger, J. A. and Xin, K., "Executive Education: Survey of International Trends".
International Consortium for Executive Development Research. Boston, MA,
June, 1997.**
- Jaussi, K., Conger, J. A., and Xin, K., "Expert Performance and Executive
Development". International Consortium for Executive Development
Research, Boston, MA, June, 1997.**
- Xin, K. and Conger, J. A., "Language Acquisition and Executive Development".
International Consortium for Executive Development Research. Boston, MA,
June, 1997.**
- Conger, J. A., "Executive Education as a Tool to Develop Transformational Leaders".
The Leadership Development Conference, Boston, MA, October, 1996.**
- Conger, J. A. and Xin, K., "Adult Learning Theory: It's Implications for Executive
Education," International Consortium for Executive Development Research
Conference. Charlottesville, May, 1996.**
- Conger, J. A., "Action Learning: Where Do We Go From Here?" International
Consortium for Executive Development Research Conference. Hong Kong,
November, 1995.**
- Conger, J.A., "Strategic Vision: Beyond the Mystique", Academy of Management
Annual Meeting, Vancouver, August 1995.**
- Conger, J.A. and Poisson, B., "The Imasco Management Development Program:
Training Strategic Leadership Skills", Academy of Management Annual
Meeting, Vancouver, August 1995.**
- Conger, J.A., "Perspectives sur l'Enseignement des Habilités de Direction", Colloque
sur l'Enseignement de la Direction, Ecoles des Hautes Etudes Commerciales,
Montreal, June 1995.**
- Conger, J.A., "Leadership and Cultural Contingencies", International Congress of
Applied Psychology, Madrid, July 1994.**
- Conger, J.A. and Kanungo, R.N., "Charismatic Leadership in Organizations:
Behavioural Dimensions and Their Measurement", International Congress of
Applied Psychology, Madrid, July 1994.**

- Conger, J.A., "Assessing Today's Leadership Programs", Assessment, Measurement and Evaluation of Human Performance Conference, Boston, June 1994.**
- Conger, J.A., "The Art and Science of Case Method Teaching", World Association for Case Method Research and Application Conference, Montreal, June 1994.**
- Conger, J.A. and Kanungo, R.N., "A Behavioural Attribute Measure of Charismatic Leadership in Organizations", Academy of Management Annual Meeting, Atlanta, August 1993.**
- Conger, J.A., "Learning to Lead: Lessons from Leadership Training Programs", American Society for Training and Development National Conference, Atlanta, May 1993.**
- Conger, J.A. and Kanungo, R.N., "Modal Orientations in Leadership Research and Their Implications for Developing Countries", Conference on Human Resource Management in Developing Countries, Montreal, May 1992.**
- Conger, J.A., "Reflections on Leadership and Spirit", Conference on Leadership and Spirit, Boston, May 1992 (non-refereed).**
- Conger, J.A., "The Birds, The Bees, and the Buzzwords: Understanding Empowerment", Eastern Academy of Management Meeting, Hartford, May 1991.**
- Conger, J.A. and Kanungo, R.N. "A Behavioural Attribute Measure of Charismatic Leadership", Academy of Management Annual Meeting, San Francisco, August 1990.**
- Conger, J.A. "Leadership and Organizational Outcomes", Academy of Management Annual Meeting, San Francisco, August 1990.**
- Conger, J.A. and Kanungo, R.N. "The Dawning of a New Age of Leadership Theory: The Charismatic Leader", International Association of Applied Psychologists Conference, Kyoto, July 1990.**
- Kanungo, R.N. and Conger, J.A. "Alienation and Empowerment in Work Organizations", ISA World Congress of Sociology, Madrid, July 1990.**
- Conger, J.A. "Creating Collegial Cultures: Learning from Charismatic Leaders", Conference on Leadership and Strategy in the Collegial Institution, McGill University, February 1990.**

- Conger, J.A. "Charismatic Leadership", Conference on Leadership in Education, Harvard University Graduate School of Education, Cambridge, December 1989.**
- Conger, J.A. "The Charismatic Leader's Role in Workplace Innovation", The Ecology of Work Conference, Toronto, October 1989.**
- Conger, J.A. "Crafting Meaning: Rhetorical Techniques of the Charismatic Leader.", International Conference on Organizational Symbolism and Corporate Culture, INSEAD, Fontainebleau, France, June 1989.**
- Kanungo, R.N. and Conger, J.A., "Charismatic Leadership: A Behavioural Theory and Its Cross-Cultural Implications", International Association for Cross-Cultural Psychology Conference, Free University, Amsterdam, June 1989.**
- Conger, J.A., "Charismatic Leadership in Organizations", Administrative Sciences Association of Canada Conference, Montreal, June 1989.**
- Kanungo, R.N. and Conger, J.A. "The Quest for Altruism in Organizations", Symposium on the Functioning of Executive Appreciation, Case Western Reserve University, Cleveland, October 1988.**
- Conger, J.A., "Charismatic Leadership: The Evolution of Theory", Academy of Management Annual Meetings, Anaheim, August 1988.**
- Conger, J.A. and Kanungo, R.N., "Charismatic Leadership in Organizations: Test of a Behavioural Model", Academy of Management Meetings, Anaheim, August 1988.**
- Conger, J.A., "Training Leadership", Symposium on Curriculum Developments in Leadership, Harvard Business School, Boston, June 1988.**
- Conger, J.A., "Charismatic Leadership: Beyond the Mystique", Mid-West Academy of Management Meeting, Toledo, Ohio, April 1988.**
- Conger, J.A. and Kanungo, R.N., "The Behavioural Dimensions of Charismatic Leadership," Academy of Management Annual Meeting, New Orleans, August 1987.**
- Conger, J.A. and Kanungo, R.N., "Towards A Behavioural Theory of Charismatic Leadership," McGill International Symposium on Charismatic Leadership, Montreal, May 1987.**

CONFERENCE SYMPOSIA

Discussant, "Spirituality at Work: Another Management Fad or a Mechanism for Real Change?". Academy of Management Annual Meeting, Chicago, August 1999.

Organizer and Chairperson, "Charismatic and Transformational Leadership: Advances in Empirical Research". Academy of Management Annual Meeting, San Diego, August 1998.

Co-organizer, "Leadership and the Media" conference, University of Southern California/Claremont College, Los Angeles, October, 1998.

Co-organizer and Chairperson, "Leadership and Organizational Change" Conference. University of Southern California, Los Angeles, October, 1997.

Organizer and Chairperson, "New Developments in Leadership Training" Symposium, Academy of Management Annual Meeting, Vancouver, August 1995.

Discussion Leader, "Transforming Organizations Through the Power of Vision: Theoretical Advances, Empirical Evidence, and Corporate Experience" Symposium, Academy of Management Annual Meeting, Vancouver, August 1995.

Discussion Leader, "Forum: Global Leadership for the 21st Century" Symposium, Academy of Management Annual Meeting, Vancouver, August 1995.

Organizer and Chairperson, "Learning to Lead: A Visit with the Creators of Leadership Training Programs" Symposium, Academy of Management Annual Meeting, Las Vegas, August 1992.

Organizer and Chairperson, "Leadership Training Through Participants' Eyes" Symposium, Academy of Management Annual Meeting, Las Vegas, August 1992.

Organizer and Chairperson, "Leadership Training and Development As Corporate Strategy" Symposium, Academy of Management Annual Meeting, Las Vegas, August 1992.

Organizer and Chairperson, Leadership and Spirit Conference, Boston, May 1992.

Organizer and Chairperson, "Approaches to Leadership Development" Symposium, Academy of Management Annual Meeting, San Francisco, August 1990.

Organizer and Chairperson, "Charismatic Leadership: Behavioural Dimensions and Cross-Cultural Implications" Symposium, International Association for Cross-Cultural Psychology Conference, Free University, Amsterdam, June 1989.

Organizer and Chairperson, "Charismatic Leadership: Frontiers in Research" Symposium, Academy of Management Annual Meeting, Anaheim, August, 1988.

Organizer and Chairperson, "International Symposium on Charismatic Leadership", McGill University, Montreal, May 1987.

BOOK REVIEWS

Conger, J.A. in Business & The Contemporary Society, forthcoming 1999. Yukl, G. Leadership in Organizations. Upper Saddle River, NJ: Prentice Hall.

Conger, J. A., in The Leadership Quarterly, 1996. Bolman, L. and Deal, T. Leading with Soul. San Francisco, Jossey-Bass, 1995.

Conger, J.A. in Queen's Quarterly, 1991: Derian, J.C., America's Struggle for Leadership in Technology. Cambridge, MA: MIT Press, 1990.

Conger, J.A. in Globe and Mail, March 16, 1991: Handy, C., The Age of Unreason. Boston: Harvard Business School Press, 1989.

Conger J.A. in Globe and Mail, January 26, 1991: Derian, J.C., America's Struggle for Leadership in Technology. Cambridge, MA: MIT Press, 1990.

Conger, J.A. in Globe and Mail, April 1990: Lorsch, J.W. Pawns or Potentates. N.Y.: McGraw-Hill Ryerson, 1989.

Conger, J.A. in Globe and Mail, November 20, 1989: Dertouzos, M.L., Made in America, Cambridge. MA: MIT Press, 1989.

Conger, J.A. in Journal of Organizational Behaviour, Vol. 10, 1989: Gilmore, T.N., Making a Leadership Change: How Organizations and Leaders Can Handle Leadership Transitions Successfully. London: Jossey-Bass, 1988.

CASES

Rothbard, N. and Conger, J.A. Orit Gadiesh (A) and (B). Boston: Harvard Business School International Case Clearing House, 1993. (On the "Best Seller" list of Harvard Business School cases).

- Bush, N., Hiscox, N. and Conger, J.A. David Bloom. Montreal: McGill University, 1991.
- Conger, J.A., and Bennett, R.B., Domtar Fine Papers (A). Montreal: McGill University, 1988.
- Conger, J.A., and Bennett, R.B., Domtar Fine Papers (B). Montreal: McGill University, 1989.
- Conger, J.A., and Bennett, R.B., Domtar Fine Papers (C). Montreal: McGill University, 1989.
- Conger, J.A. and Manolsen, M., Lee Iacocca. Montreal: McGill University, 1987.
- Conger, J.A., and Sathe, V. "Eric Weiss". In Sathe, V.(ed.), Culture and Related Corporate Realities. Homewood, Illinois: Richard D. Irwin, Inc., 1985, 312-328.
- Conger, J.A., and Sathe, V. "Jody McVay". In Sathe, V.(ed.), Culture and Related Corporate Realities. Homewood, Illinois: Richard D. Irwin, Inc., 1985, 312-328.
- Conger, J.A. (under supervision of Sathe, V.) Richard Goodman. Boston: Harvard Business School International Case Clearing House #9-484-033, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Nancy Henderson (A). Boston: Harvard Business School International Case Clearing House #9-484-054, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Nancy Henderson (B). Boston: Harvard Business School International Case Clearing House #9-484-055, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Nancy Henderson (C). Boston: Harvard Business School International Case Clearing House #9-484-056, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Nancy Henderson (D). Boston: Harvard Business School International Case Clearing House #9-484-063, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Nancy Henderson (E). Boston: Harvard Business School International Case Clearing House #9-484-108, 1984.
- Conger, J.A. (under supervision of Sathe, V.) Eric Weiss (A). Boston: Harvard Business School International Case Clearing House #9-482-059, 1982.

Conger, J.A. (under supervision of Sathe, V.) Eric Weiss (B). Boston: Harvard Business School International Case Clearing House #9-482-060, 1982.

Conger, J.A. (under supervision of Sathe, V.) Jody McVay (A). Boston: Harvard Business School International Case Clearing House #9-482-063, 1982.

Conger, J.A. (under supervision of Sathe, V.) Jody McVay (B). Boston: Harvard Business School International Case Clearing House #9-484-064, 1982.

AWARDS

Commerce, (Canada) selected as one of the Ten Most Influential Individuals to the Business Community award, 1995.

Business Week, selected as “Best in Class” Management Professor for executive education in the speciality of leadership, 1993.

McGill University, Faculty of Management, Distinguished Teaching Award, 1990-1991.

McGill University, Faculty of Management, Distinguished Teaching Award, 1987-1988.

ADMINISTRATIVE RESPONSIBILITIES

University of Southern California, Marshall School of Business:

Chairman and Executive Director, 1995-1998

The Leadership Institute

- **Teach and provide administrative oversight, Presidential Fellows Program**
- **Oversee research activities**
- **Organize and direct conference activities**

Director of Research, 1998 - 1999

The Leadership Institute

McGill University, Faculty of Management:

Area Chair, Organizational Behaviour, 1993-1995

Member, MBA Committee, 1993-94

Member, Executive MBA Committee, 1993-94

Member, HRM McGill-Industry Roundtable, 1993-1995

Member, Centre for International Management Studies, Regional Advisory Committee (Chair, U.S. Committee)
Member, Management Institute Committee, 1992-1994
Chairman, Research Committee, 1990-91
University Faculty Council Representative, 1989-1991
Member, MBA Committee, 1986-1990
Member, Administrative Committee, 1985-86
Member, Communications Committee, 1989

ACADEMY OF MANAGEMENT:

Editor selection committee, Academy of Management Executive, 1998.
Faculty, Academy Joint OB-OMT Junior Faculty Workshop, 1995.
Leadership Program Track Chair, Eastern Academy of Management, 1991.

JOURNAL EDITORIAL BOARDS:

The Leadership Quarterly, Associate Editor, 1998 - present.
The Leadership Quarterly, 1998 - present.
The Leadership Quarterly, Guest Editor, forthcoming 1999 issue on Transformational and Charismatic Leadership
Academy of Management Executive, July 1992 -1997.

OTHER

Leadership Studies Project, Kellogg Foundation, 1994-1998, contributor.
International Consortium for Executive Development Research, Member and Facilitator (Executive Education Working Group), 1995-present.

REVIEWER

Academy of Management Executive (USA)
Academy of Management Journal (USA)
Academy of Management Review (USA)
American Sociological Review
Canadian Journal of Administrative Sciences
Human Relations
Journal of Management
Journal of Management Studies
Journal of Organizational Behaviour (USA)
Leadership Quarterly

**Organizational Science
SSHRC Grant Proposals**

INTERVIEWS

Business Week, Chief Information Officer, Controller, The Economist, Fast Company, The Financial Post, Forbes, Fortune, Globe and Mail, Inc., The Los Angeles Times, The Montreal Gazette, The New York Times, San Francisco Chronicle, Training, The Wall Street Journal, USA Today, Working Woman and others.

COURSES

University of Southern California:

Behaviour and Organizations (MBA I)

Harvard Business School

Organizational Behaviour (MBA I)

McGill University:

Group Dynamics (MBA II)

Interpersonal Behaviour (B.Comm.)

Leadership, Power and Influence (MBA II, B.Comm.)

Managerial Skills (MBA II)

Organizational Behaviour (MBA I)

Seminar in Pedagogy (Ph.D.)

EXECUTIVE EDUCATION

Design and delivery experience in university offerings (Harvard, INSEAD, McGill, and the University of Southern California) and in corporations and non-profit organizations.

TEACHING EVALUATIONS

Available upon request. Ranked generally in the top 5 % of faculty at the University of Southern California, McGill University, and INSEAD for both graduate and executive programs. Top 10% at the Harvard Business School in the core MBA program.